



News Release

Help Required for Delivering What Matters!

As NI Water marks a decade of delivering water and wastewater services in Northern Ireland, having invested a record £1.8 billion in this infrastructure over the last ten years, there has never been a more exciting time for companies to come on board and work with us!

NI Water is focusing specifically on the following opportunities, and companies supplying such services are encouraged to attend NI Water's annual Supplier Day on Thursday 2nd November.

- Mobile Work Management
- Telecoms
- Networks Maintenance

That's only part of the story, however. The company is also making a wide range of tenders and potential opportunities available for a whole host of supplies, everything from paper cups to complex technical equipment.

As well as these specific supplies and services, NI Water would be delighted to meet suppliers with new ideas and innovative solutions, and is keen to invite such suppliers to come along to this year's Suppliers' Day event and meet the Research, Development and Innovation team.

The event is an exciting opportunity for new and existing companies across a diverse range of sectors to tender for large and small contracts and join with NI Water in helping to deliver what matters for customers in water and wastewater services over the coming years.

Ronan Larkin, NI Water's Director of Finance and Regulation, explains: **"In the 2016/17 financial year alone, NI Water awarded contracts to the value of £165 million to suppliers and contractors. Many of these contracts have benefited local firms in many sectors, not least the construction and engineering sector, thereby continuing to support our local economy at a time of significant challenge.**

"The opportunities for local companies really are tremendous – for every £1 that NI Water invests, the wider knock-on effect in our community is almost double that. In all, as we invest over £620 million in water and wastewater infrastructure, we also spend £870 million in goods, services and wages, supporting upwards of 350 local businesses along the way as we do so – that all adds up to a £2.5 billion hugely positive ripple effect for our community every year. It truly is worth the while of any potential supplier to come along on 2nd November and see what opportunities are available.

"As an example of our commitment to assisting the Northern Ireland economy, NI Water is delighted to be able to work with Go Power. Go Power has been jointly

awarded, with Energia, the Metered Electricity Contract. Go Power is a local company based in Cookstown. It is a medium enterprise company working to jointly deliver the NI Water contract with a total estimated value of £72m.

“Joining us again at this year’s Suppliers’ Day event is InterTradelreland who will be on hand to provide advice, particularly in the area of consortium bid opportunities.

“I would strongly encourage the local business community, whatever your focus, to come along and meet our procurement teams.”

This will be the first Supplier Day event where Invest NI will be in attendance. Sam Knox from Invest NI will be there to promote Research & Development opportunities and Trade and Supply Chain opportunities.

Kevin Denvir of Heyn Engineering, said: **“We are delighted to be working with NI Water in the supply of vital safety equipment, something that is absolutely critical to the day to day running of a large company. I would strongly encourage all local businesses to make an appointment and come along to see what contracts and options are available.”**

This year’s Suppliers’ Day is on **Thursday 2nd November 2017**. The event, held at the NI Water Training Centre in Antrim, is designed for all current and potential suppliers to learn more about NI Water’s procurement process, our requirements over the next 12 months and how to respond to tenders.

Those interested in booking a 20-minute meeting slot with a procurement officer are required to pre-book by completing the registration form available on our website and emailing it to sourcing@niwater.com

Places are limited and will be allocated on a strictly first come, first served basis.

If you would like further information, please go to the Tenders Section - Goods, Materials and Services’ page on our website and click on “Supplier Information Events”.

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- NI Water’s training centre is based at 61 Milltown Road, Antrim, BT41 4NW.
- Further information on the Suppliers’ Day event can be found here: <http://www.niwater.com/supplier-information-events/>
- Media enquiries to NI Water Press Office on 028 9035 4757 or press.office@niwater.com.