

## **Supplier Engagement Event**

**Friday 6<sup>th</sup> October 2017**

### **Background**

The Procurement and Logistics Service (PaLS) is responsible for facilitating the procurement of approximately £1.7 billion of goods and services annually across the NI Health and Social Care organisation (HSCNI).

In February 2016 a new Service and Maintenance Contracts (SMC) team was established to work with all Trusts to plan and commence a new program of regional contracts right across the HSCNI organisation. It is envisaged that this program will be in the region of £350-500 million annually, once all new and existing regional contracts are established. The program aims to deliver 42 regional contracts by the end of the 2020/2021 financial year.

It is anticipated that each new regional tender will include a number of Lots/Sections to encourage current Contractors and new tenderers to bid for as many Lots/Sections that they can demonstrate the capacity and capability to satisfy. Contractors will have more opportunities to bid for new business for longer Contract periods and it is hoped that the regionalising and aggregations of requirements will provide better value for money for the taxpayer.

It is also envisaged that each new regional Contract will supersede all existing related Contracts pertaining to each requirement and that, in most cases; any existing Contracts will need to be terminated in accordance with existing terms and conditions, to facilitate the commencement of the new long-term regional Contract.

### **Supplier Engagement Day**

Given the potential changes described above, PaLS have decided to host a supplier engagement day on **Friday 6<sup>th</sup> October, 2017 in the Steeple Suite, Antrim Civic Centre.**

This event will be an opportunity for existing and potential service and maintenance contractors to discuss the implications and opportunities which this new initiative represents via a series of 20 minute one-to-one sessions with members of the SMC team. There will also be the opportunity to discover more from PaLS colleagues about Social Sustainability initiatives and a workshop designed to provide help and advice when using the eTendersNI electronic tendering system to submit tenders.

**If you are interesting in attending, please submit your request for a one-to-one session to [emma.connon@hscni.net](mailto:emma.connon@hscni.net). Requests to attend must be received no later than 3.00 p.m. on Tuesday 19 September 2017.**

Due to the limited number of sessions available and the number of applicable current and potential contractors, these 20 minute sessions will be allocated on a first-come, first - served basis.

We look forward to seeing you then.

***Service and Maintenance Contracts Team  
Procurement and Logistics Service***